

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**GUJARAT TECHNOLOGICAL UNIVERSITY**  
**BE - SEMESTER-V (NEW) EXAMINATION – WINTER 2023**

**Subject Code:3150004**

**Date:02-12-2023**

**Subject Name:Contributor Personality Development Program**

**Time:10:30 AM TO 01:00 PM**

**Total Marks:70**

**Instructions:**

1. There are 29 questions (in 4 sections) in this question paper.
2. All questions are compulsory
3. Make suitable assumptions wherever necessary.
4. Figures to the right indicate full marks.
5. Simple and non-programmable scientific calculators are allowed.
6. Use only OMR to answer this question paper.

**Section A**

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 10**

Manasi Pradhan became the first woman matriculate and law graduate of her village in Odisha, even though she faced strong pressures from society as girls were not allowed to study. She worked as she studied to support her family. At the age of 21, she started her own printing press and published a literary journal.

Soon she realized that she wanted to help girls who faced similar struggles as she had faced. So, she gave up her successful Press and founded several organizations & initiatives like ‘OYSS Women’ and ‘Honor of Women National Campaign’ with the focus of educating girls and creating awareness for women empowerment.

For almost 40 years, she has continued to work tirelessly for the betterment of women – not just in her State, but other States and across India, influencing State and National policies as well. In an interview she said, “I didn’t start doing this work to get awards, but to get recognized that yes, I am doing something impactful - it gives you mental satisfaction; it inspires you to work even more.”

1. Manasi Pradhan was recognized for her work across the country. Why is this a “success event”?
  - a] Because of the way she worked for the cause - by educating women and bringing them justice.
  - b] Because she chose a cause that had strong appeal to the people of the country.
2. What do you learn from Manasi Pradhan’s journey as a Contributor for your own career?
  - a] That if I am working for a cause, I must have the necessary educational background for it.

- b] That whatever work/ profession/ role I am playing, I can also create societal impact.
  - c] That if we follow our passion, we can be successful.
3. Manasi Pradhan chose to understand women's problems and take necessary actions across the country. Why do you think she made that choice?
- a] Because she wanted to do something significant to become well known.
  - b] Because she realized that she may not be able to continue with her business.
  - c] Because she wanted a society where girls and women are self-reliant.
4. How did Manasi Pradhan demonstrate Creator Thinking in her life?
- a] She was ready to study and do whatever it takes to translate her passion into action.
  - b] She didn't let social pressures stop her from achieving her goal to support her family and work for a cause.

### Section B

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5. When a team member asks for help with urgent work that requires you to use a software that you are not familiar with, what would you do?
- a] You would ask for a brief introduction to the software that would be useful to get the work done.
  - b] You would politely refuse because you're not familiar with the software.
6. Which of these college principals has a Growth Identity?
- a] The college principal who chooses to regularly interact with students and teachers to find ways to improve the college experience.
  - b] The college principal who uses his authority to bring about operational changes for smoother functioning of the college.
7. The teacher has asked you to make a presentation on a new topic that is application oriented. Since it is application-oriented, there is not much information on the internet or in textbooks. How would a Contributor think?
- a] "I should understand the related topics and core concepts with the help of AI tools like ChatGPT and make the presentation based on what I understand."
  - b] "I should find out if any senior has done a similar presentation or make it using AI tools like ChatGPT."
8. a] Growth in our career is when we get promoted. e.g., from Engineering Manager to Chief Engineer.
- b] Growth in our career is when we learn new skills e.g., problem solving, working with people, etc. to take on bigger challenges and responsibilities.

9. Who is using an Entrepreneurial approach to work?
  - a] A graphic designer wants to create her portfolio and send it across to different companies to get project assignments.
  - b] A graphic designer wants to create a platform where multiple designers and software developers work together to create digital solutions for companies.
10. a] Motivation from others is necessary to find meaning in one's work.  
b] Self-motivation is needed to discover meaning in one's work.
11. Rashu works in the government. Her seniors appreciate her hard work. If she was looking for Sustainable Success, what would she say?
  - a] "By working hard, I also developed my abilities and confidence."
  - b] "Since I worked so hard, I should demand more rewards from the department."
12. a] A competent team makes a project successful.  
b] A committed team makes a project successful.
13. a] "I'm happy that this internship period has come to an end – I received positive feedback from my supervisor."  
b] "During my internship, I took up challenging projects and practically applied what I learnt in college."
14. a] I will support the cause of Climate Change, by switching off lights, using less electricity, etc.  
b] I will support the cause of Climate Change, by writing about it on social media.

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.*

**Marks: 10**

15. Kunal didn't get into any of the top companies he had applied to. He finally got a job in a small local metal works company. He is not too happy. How can you help Kunal find job satisfaction? *(Rank the statements from most contributive to least contributive)*
  1. "Take this as an opportunity to learn many different skills. Since there are no separate departments in the small company, you will get a chance to work on different areas (unlike large companies)".
  2. "Take this as an opportunity to get some experience. This will help you when you apply again to large companies."
  3. "Being a small company, your ideas are more likely to get heard. This is a chance for you to bring in new initiatives to benefit customers, be more environment-friendly, etc."
  4. "Being a small company, the chances of being given big responsibilities independently will come faster."

a] 3-1-4-2                  b] 1-4-3-2                  c] 3-4-1-2                  d] 4-3-1-2

16. Which of these statements demonstrate Growth Identity? (Choose only one option that is most appropriate out of the four given).
1. Atul – “I am a chef, and my growth is defined by the number of people visiting my restaurant.”
  2. Karan – “I started reading every day. Since then, I have been able to improve my concentration.”
  3. Sana – “As a civil engineer, I have constructed many important bridges & buildings in the city. I, now, know everything that I need to know in this field.”
  4. Priya – “I am teaching Indian Philosophy as it helps us all discover our roots. But after every class, I feel there is so much more for me to learn and understand.”
- a] 1 & 3      b] 2 & 4      c] 1 & 2      d] 1 & 4
17. Puja, a new trainee, has to start a digital marketing project at her new job in just one week, even though it's a completely new area for her, and she doesn't have any experience or expertise in it. What is she likely to think? (Rank the statements from most contributive to least contributive)
1. “I don’t know anything about digital marketing. I will do my own research first and as I start the project, I will keep trying to see which methods work for the client & end users.”
  2. “I need someone who has experience in this subject to explain what needs to be done. This will help me get started and give some direction as to how to go about it.”
  3. “Since I don’t know anything about digital marketing, I may not be the right person for it. Someone else will do a better job.”
  4. “My experience is in software development. I don’t know how to go about this project.”
- a] 2-3-4-1      b] 2-4-3-1      c] 1-2-3-4      d] 4-2-3-1
18. Rita’s colleague asks Rita for help in completing an assignment. But Rita refuses. When is this acceptable? (Rank the statements from most contributive to least contributive)
1. If it would make Rita’s colleague dependent on her.
  2. If Rita’s colleague does not value the help that she gives.
  3. If people start dumping work on Rita because of her helpful nature.
  4. If the extra work starts interfering with the quality of Rita’s own work.
- a] 4-1-2-3      b] 1-4-3-2      c] 4-3-2-1      d] 2-4-3-1
19. Sunanda and her husband spent more than a year developing a machine that is cost-effective and that helps make farmers’ lives a little easier. They were hoping that people in their own village and nearby villages would value it and buy it. But very few farmers were interested in buying the machine. If they were Contributors, how would they respond to this situation? (Rank the statements from most contributive to least contributive)
1. They could stop working on this machine and take up something else that is more likely to succeed.
  2. They could talk to farmers and use that information to learn what works and doesn’t work for them so that it can be useful in the future.
  3. They could find out what parts of the solution worked and what didn’t and then develop and test out improved versions of the machine.

4. They could come to a conclusion that they don't have the capability to develop such innovative technologies and should stop working on them.
- a] 1-4-2-3            b] 4-1-2-3            c] 3-2-1-4            d] 1-4-3-2

**Section D**

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. Mufazil is in the field of Market research for more than 5 years and has been consistently doing well for his company. If he had a Growth Identity, what would he do next?
- a] He would try to improve his methods so that he can deliver well in the next project.  
b] He would be in the same role, doing his work just as he has been doing.  
c] He would study the field again to bring in new ideas and methods to innovate in his work.
21. Which is the "secret" of a Contributor?
- a] A contributor has the right skills and talent necessary to contribute properly.  
b] A contributor wants to make a difference in every situation to the people around.  
c] A contributor is always polite while interacting with people.
22. How do you see your role as an Engineering student?
- a] My role is to participate in competitions and projects that I am interested in and do my best.  
b] My role is to find practical solutions to problems that people face every day.  
c] My role is to pass examinations with good grades to get a well-paying job.
23. Liena belongs to a family of agronomists (farm experts). She decides to pursue her career in agriculture. If she approached her career as a Researcher & Knowledge Builder, then what would she focus on?
- a] She could set up rural camps for tourists and student groups on their farm.  
b] She could go deeper into different varieties of crop, understand what would lead to better yield or what would flourish on their land, and share her findings with the other farm experts.  
c] She could focus on understanding the issues of farmers in the community so that she can do something for them.
24. There are frequent electricity cuts the week before students have to submit their assignments. Whose response indicates a Creator Response?
- a] Harish – "I can go to the library which is in the other locality. It is a little far from my home, but I can work on my assignment for a few hours every day and finish it."  
b] Neha – "I will ask what other students living nearby, facing the same issues, are doing and take the same decision as them."  
c] Rahul – "I'll try to complete my assignment when there's electricity at home; otherwise, I'll have to ask for extension and submit it later."
25. What is the highest contribution I can make in my role as a Contributor family member?
- a] To take up various household chores in the family.

- b] To help my parents and brothers/sisters whenever needed.  
c] To be dependable and give strength to those around me.
26. Rohan fears giving presentations in front of a large audience. What would you advise him so that he builds his I-Cans?  
a] “Give your best in preparing yourself and leave the rest to the circumstances that occur around you because you cannot control everything.”  
b] “You should talk about this and ask your professor to give you suggestions and help you to overcome this fear.”  
c] “Build your confidence step by step by practicing the presentation in front of your classmates.”
27. Prajay is recently made in-charge of managing and completing a project in his organization. As a senior, which of these “roots” are most important for him to develop, for his long-term success?  
a] Projects will go through a lot of changes. Prajay could develop his ability to adapt to changing circumstances and find new ways to solve problems in the process.  
b] Prajay could develop his skills to communicate clearly to his team, to avoid misunderstandings and ensure there are no delays in meeting daily deadlines.  
c] Prajay could develop his ability to delegate and assign different people their individual roles and responsibilities in the team to lessen the burden on one person.
28. Which of these bus drivers has a wider understanding of his role?  
a] My role is to take passengers to their desired location as fast as possible.  
b] My role is to follow traffic rules and be on time as per the bus schedules.  
c] My role is to ensure citizens reach their destination safely, on schedule and without disturbing others on the road.
29. Identify the statement which indicates intent to grow one's I-Can zone the most.  
a] “I am good at talking to people and organizing events. I should take up new projects or roles that are related to these strengths only.”  
b] “I don’t like the topic of this project. Nevertheless, I will research the topic and submit a report that I am proud of.”  
c] “My parents insist that I should do some household work, but I need time to complete this challenging project. I will discuss with them to find out the best solution for everyone.”

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