

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**GUJARAT TECHNOLOGICAL UNIVERSITY****MBA - SEMESTER-II EXAMINATION – WINTER 2020****Subject Code:4529208****Date:12/02/2021****Subject Name:Developing Contributory Skills – II (DCS-II)****Time:10:30 AM TO 12.30 PM****Total Marks: 50****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

**Q.1 Choose the correct answer from the multiple choices. Kindly write the chosen option in the answer book. 14**

1.	What is emotional intelligence?	
	A. The ability to monitor one's and other's feelings and one's thinking and actions	B. The ability to not get angry when provoked
	C. Being able to 'read' other people	D. Being able to 'Listen' other people
2.	The three components of attitudes influence each other and are combined to create the attitude an individual holds toward a subject, person, object, or thing. In situations where pieces of knowledge, information, attitudes, or beliefs are contradictory _____ occurs.	
	A. Cognitive dissonance	B. Cognitive compliments
	C. Affective dissonance	D. Affective compliments
3.	A worker with a positive attitude and good performance is likely to achieve all of the following except	
	A. Being liked by customers	B. Closing more sales
	C. Jealousy from coworkers	C. Opening more purchase
4.	What is not a self management technique?	
	A. Negotiation	B. Visualization
	C. Meditating	D. Reading
5.	The five principles of psychological functioning include all of the following except	
	A. A. Future thinking	B. Separate psychological realities
	B. C. Mood	D. Feelings
6.	What is one common time management mistake?	
	A. Procrastination	B. Manage Distractions
	C. Taking Breaks	D. Scheduling Tasks
7.	Urgent activities demand _____	
	A. A. Importance	B. B. Immediate attention

	C. Changes	D. Effective
8.	One of the following things is not a scheduling method.	
	A. Diary	B. Time tables
	C. To do lists	D. Social media
9.	Which word means a result or effect of an action or condition?	
	A. Chore	B. Consequence
	C. Deadline	D. Goal
10.	Which word means a list or chart with information that is an aid to planning?	
	A. Planner	B. Prioritize
	C. Schedule	D. Task
11.	Your boss made a bad decision .Do you advise your boss, or just do what you are told?	
	A. Advise your boss	B. Just do what you are told
	C. Resign, find another job	D. Ignore your boss
12.	Failing to manage your time can lead to some consequences, like...	
	A. Less stress	B. Greater productivity and efficiency
	C. Missed deadlines	D. A better professional reputation
13.	What does “Red hat” describe?	
	A. Facts	B. Positivity
	C. Creativity	D. Feelings
14.	It is good to be creative in your planning but....	
	A. Do not break the traditions	B. Focus on your objectives
	C. You must execute the details personally so that they will be what you want	D. Focus on your target

<b>Q.2</b>		<b>16</b>
1.	What is Emotional Intelligence?	
2.	What is Self-Awareness?	
3.	Why importance of time management.	
4.	Positive and negative emotions. (any five)	
5.	Meaning and Concept of lateral thinking.	
6.	6 thinking hats?	
7.	Five key elements of empathy.	
8.	5 levels of leadership?	

<b>Q.3</b>	Hiaan has been studying for his math test for an hour. He knows he needs to study for at least another hour, but he is feeling distracted. His phone keeps buzzing with text messages, and he's hungry. What would be the best thing for Hiaan to do now?	<b>10</b>
OR		

<b>Q.3</b>	Adhya is following the time management steps. She just made a list of her tasks and estimated how much time they will take. What should she do next you will suggest her?	<b>10</b>
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<b>Q.4</b>	You are Pritha. Today is Friday. You were supposed to go to your friend's house over the weekend, but instead you have to work on a college project. You would have the whole weekend to play at your friend's house if you didn't have that project due on Monday. You know your parents will make you work on your project and won't let you go to your friend's house. If that project wasn't due on Monday, you could probably go to your friend's house! Act out how you think Pritha might feel.	<b>10</b>
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**OR**

<b>Q.4</b>	You are Angel. At the beginning of the year, your parents told you that if you finished all your homework every week for a whole quarter, you could choose a puppy for your family at break. Today is Friday of your last week and you just got your report to take home that shows that you did finish all of your homework. You know that when you get home you can tell your parents the good news. Act out how you think Angel might feel.	<b>10</b>
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