

GUJARAT TECHNOLOGICAL UNIVERSITY
MBA – SEMESTER – II - EXAMINATION – SUMMER 2022

Subject Code: 4529208**Date: 28/07/2022****Subject Name: Developing Contributory Skills – II****Time: 10:30 AM TO 12:00 PM****Total Marks: 50****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

Q. 1 Answer the following multiple-choice questions. 14

- 1 Emotional intelligence is characterized by
 - A) Better interpersonal relationship
 - B) Proficient in problem solving
 - C) High abstract thinking ability
 - D) Good sense of humour
- 2 Which of the following is the characteristic feature of emotional development during adolescence?
 - A) Conflicts in motivations
 - B) Jealousy towards brothers/sisters in the family
 - C) Showing curiosity towards environmental objects
 - D) Tendency to evince worries in respect of school or personal related matters
- 3 The name of Goleman is known for
 - A) Emotional intelligence
 - B) Spiritual intelligence
 - C) Social intelligence
 - D) Theory of intelligence
- 4 What is one major criticism of Emotional intelligence?
 - A) There is a lack of empirical data or valid definition
 - B) That it is just the ability to show empathy
 - C) It does not exist
 - D) Women display it more than men
- 5 Emotional intelligence is different from other intelligences in that.....
 - A) the focus is on emotional reasoning, ability and knowledge
 - B) it is a set of skills
 - C) it can be measured using tests easily
 - D) it is a new type of intelligence

- 6 Which of the following is the best predictor of academic performance?
- A) IQ
 - B) Trait EI
 - C) Personality
 - D) Percentage
- 7 Mixed emotional intelligence models have.....
- A) Significant overlap with conscientiousness, extraversion, and self-efficacy
 - B) no significant overlap with conscientiousness, extraversion, and self-efficacy
 - C) non-significant overlap with conscientiousness, extraversion, and self-efficacy
 - D) little overlap with conscientiousness, extraversion, and self-efficacy
- 8 Emotional intelligence is linked to romantic relationship satisfaction because emotional intelligence may be linked to?
- A) having better understanding of the partner's emotions
 - B) giving the person higher self-esteem
 - C) agreeing with the partner all the time
 - D) getting what one wants out of the relationship
- 9 The ability to manage emotional reactions in order to achieve one's goal is called.
- A) emotion regulation
 - B) trait
 - C) low neuroticism
 - D) goal-directed emotion
- 10 _____ are the approaches to the study of leadership which emphasize the personality of the leader.
- A) Trait theories
 - B) Contingency theories
 - C) Group theories
 - D) Inspirational theories
- 11 Identify the four main styles of leadership displayed by the manager:
- A) Tells, sells, consults, and joins
 - B) Tells, helps, joins, and leads
 - C) Commands, sells, consults, and resists
 - D) Commands, help, joins, and leads

- 12 An individual's motivation is dependent on:
- A) Expectations that increased effort to achieve an improved level of performance will be successful
 - B) Whether path-goal relationships are clarified.
 - C) Their effective performance
 - D) The necessary direction, guidance, training, and support is provided
- 13 What is the one thing that does not belong on a to-do list with respect to time management?
- A) A detailed list of all tasks for the day.
 - B) The amount of time each task will take.
 - C) The movie you want to watch.
 - D) That yoga class you would like to take.
- 14 Which is not part of the Action priority matrix.
- A) Opportunities
 - B) Big projects
 - C) Quick wins
 - D) Filler tasks

- Q. 2 Give short answers to following questions: 16
1. Five components of Emotional intelligence
 2. Major tasks for effective time management
 3. The Action priority matrix
 4. The Eisenhower "Urgent/important" matrix
 5. Lateral thinking
 6. Leadership styles
 7. Level 5 leadership
 8. Career planning

- Q. 3 What is career planning process? Explain steps of career planning process with proper examples. 10

OR

- Q. 3 Explain five levels of transition with respect to leadership. 10

- Q. 4 Explain importance of time management chart with respect to managers. 10

OR

- Q. 4 How managers utilise time management chart in routine decision making 10
