

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**GUJARAT TECHNOLOGICAL UNIVERSITY**  
**DIPLOMA ENGINEERING – SEMESTER – I • EXAMINATION – WINTER - 2020**

**Subject Code:1990001/3990001**

**Date: 17- 03- 2021**

**Subject Name: Contributor Personality Development**

**Time:10:30 AM to 12:30 PM**

**Total Marks: 56**

**Instructions:**

1. Attempt any Section.
2. Make Suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Student has to darken the Circle in OMR answer sheet in Sr. No 1 to 29 only.

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**Section A**

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. Attempt any 02 question out of 04. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 05**

Abraham Lincoln's victory in the elections of 1860 was a historic one. When he came to power, United States was on the verge of Civil War. Amidst all this, Lincoln had a crucial task of selecting his cabinet members. Instead of choosing people he was comfortable with, he filled his cabinet with men who were his political rivals. When Lincoln was asked why he had chosen a cabinet made up of rivals and opponents, he said "These were the strongest men. I had no right to deprive the country of their services."

1. What according to you was the reason behind Lincoln's choice of cabinet members?
  - a] He wanted to make a brave decision to show that he can work with his enemies also.
  - b] He wanted to serve the people of the country in the best way possible, even against his own comforts.
  - c] He wanted to make effective decisions with the right kind of cabinet members.
  
2. Keeping the above case study in mind, which of the following do you think will be the focus of a contributor leader?
  - a] To help the cabinet members find solutions to the challenges being faced.
  - b] To work together with all his cabinet members.
  - c] To form a cabinet that is full of strong and intelligent people.

3. It was challenging for Mr. Lincoln to be the leader of a country that was undergoing civil war. Which way of thinking would have helped someone in such circumstances?
  - a] “The circumstances are tough, but I have talented people around me so I can face it.”
  - b] “I have taken up the responsibility so it doesn’t matter how big the challenges are or what problems I face.”
4. How can a team like Mr. Lincoln’s, which had many members who were against him before he became the President, work together?
  - a] They must keep the common goal in mind and work for it, despite differences.
  - b] They must follow their leader’s orders no matter what.

### Section B

*Instructions: There are 10 questions in this section. Attempt any 09 questions out of 10. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 18**

5. While writing a book meant for young entrepreneurs, the focus of a contributor writer will be –
  - a] To write an impressive book that many people would like to buy.
  - b] To enable her readers to set-up their own businesses.
6. In a group discussion, if participants speak at the same time to put forth their points of view, it shows –
  - a] That the topic of discussion is a controversial one.
  - b] They are not willing to listen to each other’s point of view.
7. Sribhadrha recently retired as a scientist from ISRO. She is now looking for opportunities to teach in college. What kind of college can she choose?
  - a] A college which offers her a high position based on her lifetime contribution.
  - b] A college which believes that both she and the students have much to learn from each other.
8. Which photographer has a more contributive vision of success?
  - a] One whose photography style keeps improving with every assignment that s/he takes up.
  - b] One whose photos are in demand by the magazines.
9. Owners or founders of social media platforms have to –
  - a] Worry about all the possible stakeholders impacted by their business.
  - b] Worry about providing the best possible service to their users/ customers.
10. Simant is going for his first interview. As his friend, your advice to him would be –
  - a] Focus on the importance of the position they are offering you and use every opportunity to showcase your achievements and capabilities to get it.
  - b] Focus on how you can be beneficial for the position they are offering you and answer accordingly.
11. Rivani is leading a charity drive for disaster relief. What should his primary focus be on?
  - a] Ensuring that the donation reaches the affected people in time.
  - b] Getting maximum donations from people and volunteers.

12. Feroza, a first year college student, participates in a national-level technology competition. However, she qualifies only till the first round. How should she think about it?
  - a] “It is ok if I got disqualified, I had fun participating in the competition”.
  - b] “I should work on improving myself by continuing to participate in such competitions”.
13. A local cable and internet service provider is recently receiving a lot of complaints from its customers who are not happy with their services. What should be their long-term focus?
  - a] Rebuilding their customers’ trust and faith in the company.
  - b] Giving guarantee that customer complaints will be addressed without fail.
14. Misha’s grandfather suffers from arthritis. She came across an easy and completely harmless diet on the internet which claims to cure arthritis. Which of these actions show that Misha is a contributor?
  - a] She immediately asks her grandfather to try the diet.
  - b] She investigates to find out whether the diet is appropriate, before informing her grandfather.

### Section C

*Instructions: This section has 5 questions. Attempt any 03 questions out of 05. Each question has 4 statements. Rank the statements in the order of your preference from most preferred to least preferred. Choose ONLY ONE option (out of the 4 given options) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 06**

15. Ritambar recently got her degree to qualify as a doctor. Why should she feel successful? (*Rank in the order of most contributive option to least contributive option.*)
  1. She can now serve people and help them to become healthy.
  2. She is now qualified enough to start a job.
  3. She can finally apply what she has studied for 5 years in her medical practice.
  4. She can now pursue higher education and do her specialization.

a] 2-3-1-4      b] 1-3-4-2      c] 2-4-3-1      d] 1-4-3-2
16. A bridge in a major city recently collapsed, killing many citizens. Investigations show that some government officials took bribes during the construction and made unnecessary changes to the bridge structure. What is the highest consequence of such actions? (*Rank them in order of most contributive behavior to least contributive behavior.*)
  1. The citizens will not be happy with any future government projects.
  2. The entire government will be considered untrustworthy due to the negligence of few authorities.
  3. People might feel unsafe to travel on bridges and lose trust in government officials.
  4. The wrongdoers will be punished severely.

a] 3-2-1-4      b] 4-3-1-2      c] 2-4-3-1      d] 1-2-4-3
17. In a group discussion, what should one do? (*Rank in order of most contributive option to least contributive option*)
  1. Listen to others’ points of view and communicate clearly if one agrees or disagrees with them.
  2. Make sure their point of view is heard.
  3. Give shy people a chance to share their points of view.

4. Be able to think from various angles and put across their consolidated viewpoint.  
a] 2-3-1-4      b] 4-2-1-3      c] 4-3-2-1      d] 4-1-3-2
18. Lepakshi is interning at a company where she constantly faces the challenge of completing her work on time and maintaining the quality of her work. What can she do to tackle this situation? *(Rank in order of most contributive option to least contributive option)*
1. Find a solution that addresses the root of the challenge faced by her.
  2. Follow whatever her team leader tells her to do.
  3. Find out how other people solve such problems in the office.
  4. Try different approaches to solve such challenges.
- a] 3-2-1-4      b] 4-1-2-3      c] 1-4-3-2      d] 2-3-4-1
19. Amal works as a senior developer in a reputed IT company where he is considered as one of the 'best' in his field. Why would he participate in different workshops on latest programming languages organised by his company? *(Rank in order of most contributive option to least contributive option)*
1. He can look very knowledgeable in front of his colleagues.
  2. He can help the organization to be up-to-date with latest improvements in technology.
  3. He can effectively use the knowledge to improve the quality of his present work.
  4. He can be sure to find a job in a related field, even if the economy goes into recession.
- a] 2-1-3-4      b] 2-3-4-1      c] 4-2-3-1      d] 3-1-2-4

### Section D

*Instructions: There are 10 questions in this section. Attempt any 09 questions out of 10. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 27**

20. Three friends have completed their Engineering degree. Identify the one who has a dynamic identity?
- a] "Whatever job or role I get, I'm sure I will be able to make a difference through my work."
  - b] "Knowledge that I gained during the degree will help me do well in any company that I would work in"
  - c] "My Engineering degree makes me eligible to get work in a company."
21. Post COVID, many companies are planning on introducing new ways of working in office to improve both employee safety and productivity. Why should they invite suggestions from different groups of employees before creating a new policy?
- a] To ensure that everyone will readily accept the new work policy.
  - b] To have minimum number of complaints when they introduce the new policy.
  - c] To ensure the policy addresses the needs and concerns of the employees.
22. During an interview for a sales team role, Jitesh talks about all the sales targets achieved by his team in his previous company, and says he has done it all by himself. What is the impression he will create?
- a] That he may be unwilling to give credit to others.
  - b] That he may not work well with others towards team goals.

- c] That he may be capable of managing various tasks himself.
23. Which of the following bookstores is creating most value?
- a] A bookstore that offers discounts and has a wide collection of books.
  - b] A bookstore that ensures good staff service to its customers.
  - c] A bookstore that takes effort to bring book lovers together and discuss topics of interest, meet authors, etc.
24. Vittam has got two job offers. If he is a contributor, which one is he likely to choose?
- a] The company where his skills will be utilized.
  - b] The company where he can develop as a professional.
  - c] The company which has many top brand clients.
25. A school teacher is organising a road safety campaign next week. Which of these volunteers would she choose as the leader for her campaign?
- a] Asant: "I have to ensure that everyone (organizers, support staff & participants) involved in this campaign gets the message clearly."
  - b] Jeenakshi: "I have to do my work well, so that the event runs smoothly"
  - c] Minjal: "I have to complete every task assigned to me properly."
26. A company that manufactures television sets had to increase the price of their products, due to increase in taxes. As a result, their sales have dropped. Which of these executives from the company thinks like a contributor?
- a] Farhan: "This is a tough time. It is almost impossible to make up for the losses in the business."
  - b] Abni: "As long as the sales team is motivated to try harder to sell our products, we can make some sales."
  - c] Uday: "This is a tough time but not difficult to overcome as long as we keep working step-by-step towards recovering from losses."
27. Why does a pharmacist spend time in explaining the prescription to all his customers while giving them the medicines?
- a] The customers expect such services as they are paying him.
  - b] The customers will be clear about their medication and when to take them.
  - c] The customers will feel happy when they get little attention and will come back.
28. Divum, a shy student, has been asked to speak in front of her class by the teacher. She decides to get up and speak. What could she be thinking?
- a] "The more I push myself to speak, the more I can overcome my discomfort."
  - b] "It is difficult, but let me at least try."
  - c] "Saying "no" to the teacher is difficult."
29. While writing the cover letter (with your resume) for a job, maximum time should be spent on which of the following?
- a] Keeping the letter short and error-free (e.g. no grammatical or spelling mistakes).
  - b] Focusing on why you are an appropriate candidate for this particular job & company.
  - c] Talking about how the company is doing good work and you want to be a part of that.